# **RIDERSHIP TRENDS**

August 2019



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#### **Executive Summary**

Estimated passenger trips decreased 3.8 percent in August 2019 compared to August 2018. August 2019 had one less weekday, one more Saturday, and the same number of Sundays/holidays compared to August 2018.

Estimated passenger trips decreased 2.8 percent in the last three months compared to 2018. Estimated passenger trips have decreased 2.9 percent in the last 12 months compared to the previous 12 months.

Table 1: Estimated Passenger Trips by Month <sup>1</sup>

| Month          | E      | stimated Pas | senger Trips ( | Thousands) |        | Cha       | nge       |
|----------------|--------|--------------|----------------|------------|--------|-----------|-----------|
| Month          | 2015   | 2016         | 2017           | 2018       | 2019   | 2015-2019 | 2018-2019 |
| Jan            | 6,764  | 6,513        | 6,762          | 6,661      | 5,850  | -13.5%    | -12.2%    |
| Feb            | 6,297  | 6,310        | 5,985          | 5,651      | 5,729  | -9.0%     | 1.4%      |
| Mar            | 6,770  | 6,666        | 6,474          | 6,176      | 6,040  | -10.8%    | -2.2%     |
| Apr            | 6,663  | 6,497        | 6,305          | 6,162      | 6,205  | -6.9%     | 0.7%      |
| May            | 6,656  | 6,681        | 6,618          | 6,426      | 6,276  | -5.7%     | -2.3%     |
| Jun            | 7,260  | 7,066        | 6,941          | 6,607      | 6,400  | -11.8%    | -3.1%     |
| Jul            | 7,286  | 7,110        | 6,759          | 6,623      | 6,526  | -10.4%    | -1.5%     |
| Aug            | 7,100  | 6,866        | 7,055          | 6,742      | 6,487  | -8.6%     | -3.8%     |
| Sep            | 6,896  | 6,766        | 6,530          | 6,347      |        |           |           |
| Oct            | 6,949  | 6,832        | 6,740          | 6,694      |        |           |           |
| Nov            | 6,606  | 6,943        | 6,475          | 6,261      |        |           |           |
| Dec            | 6,385  | 6,153        | 5,976          | 5,739      |        |           |           |
| Year-to-date   | 54,795 | 53,708       | 52,899         | 51,048     | 49,512 | -9.6%     | -3.0%     |
| Last 3 Months  | 21,646 | 21,042       | 20,755         | 19,972     | 19,413 | -10.3%    | -2.8%     |
| Last 12 Months | 82,684 | 80,543       | 79,593         | 76,769     | 74,553 | -9.8%     | -2.9%     |

<sup>&</sup>lt;sup>1</sup> Values are rounded to the thousand. Change is calculated based on the unrounded values.

7,500 Estimated Passenger Trips (Thousands) 7,000 6,500 6,000 5,500 5,000 4,500 4,000 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec **■** 2015 **■** 2016 **■** 2017 **■** 2018 **■** 2019

Figure 1: Estimated Passenger Trips by Month

For the 2019 budget year, Metra estimated total annual passenger trips to be 75.6 million. To track how well ridership is comparing to this budgeted amount, monthly estimates have been calculated by distributing the budgeted trips throughout the year based on the distribution in previous years. Unanticipated differences in holiday and special event travel are common explanations for variations between the monthly budget distribution and actual ridership. These effects are less pronounced at the quarterly and annual level. Table 2 shows the estimated monthly passenger trips compared to this distribution.

Table 2: Estimated vs. Budget Passenger Trips <sup>1</sup>

|              | Estimated Vs. Budg |               |          |
|--------------|--------------------|---------------|----------|
| Month        | Budget (2019)      | Actual (2019) | Variance |
| Jan          | 6,400              | 5,850         | -8.6%    |
| Feb          | 5,700              | 5,729         | 0.5%     |
| Mar          | 5,950              | 6,040         | 1.5%     |
| 1st Quarter  | 18,050             | 17,619        | -2.4%    |
| Apr          | 6,450              | 6,205         | -3.8%    |
| May          | 6,400              | 6,276         | -1.9%    |
| Jun          | 6,360              | 6,400         | 0.6%     |
| 2nd Quarter  | 19,210             | 18,880        | -1.7%    |
| Jul          | 6,830              | 6,526         | -4.5%    |
| Aug          | 6,490              | 6,487         | 0.0%     |
| Sep          | 6,530              |               |          |
| 3rd Quarter  | 19,850             |               |          |
| Oct          | 6,500              |               |          |
| Nov          | 5,970              |               |          |
| Dec          | 5,990              |               |          |
| 4th Quarter  | 18,460             |               |          |
| Year-to-date | 50,580             | 49,512        | -2.1%    |
| Total        | 75,570             |               |          |

<sup>&</sup>lt;sup>1</sup> Values are rounded to the thousand. Variance is calculated based on the unrounded values.

# Ridership

Estimated ridership figures are based on the number of ticket sales multiplied by a standard ridership factor unique to each ticket type, in addition to the number of RTA Ride Free Permit passenger trips reported by conductors.

# **Estimated Passenger Trips by Line**

Table 3 shows estimated passenger trips by line for the current month, the last three months, and the last 12 months. Estimated passenger trips decreased by 2.8 percent in the last three months compared to the previous year and decreased 2.9 percent in the last 12 months compared to the previous year.

**Table 3: Estimated Passenger Trips by Line** 

| line  |           | August    |        | La         | st 3 Months |        | Las        | st 12 Months |        |
|-------|-----------|-----------|--------|------------|-------------|--------|------------|--------------|--------|
| Line  | 2018      | 2019      | Change | 2018       | 2019        | Change | 2018       | 2019         | Change |
| BNSF  | 1,400,413 | 1,356,556 | -3.1%  | 4,163,071  | 4,055,323   | -2.6%  | 15,975,138 | 15,522,850   | -2.8%  |
| HC    | 62,760    | 63,722    | 1.5%   | 187,354    | 185,739     | -0.9%  | 726,150    | 724,705      | -0.2%  |
| MD-N  | 592,006   | 582,225   | -1.7%  | 1,757,334  | 1,745,192   | -0.7%  | 6,661,661  | 6,569,609    | -1.4%  |
| MD-W  | 549,546   | 520,173   | -5.3%  | 1,618,879  | 1,546,681   | -4.5%  | 6,202,337  | 5,970,326    | -3.7%  |
| ME    | 655,811   | 617,576   | -5.8%  | 1,963,702  | 1,867,933   | -4.9%  | 7,801,081  | 7,388,059    | -5.3%  |
| NCS   | 143,197   | 138,608   | -3.2%  | 424,791    | 415,127     | -2.3%  | 1,659,779  | 1,603,975    | -3.4%  |
| RI    | 660,525   | 632,726   | -4.2%  | 1,956,332  | 1,894,241   | -3.2%  | 7,682,372  | 7,410,177    | -3.5%  |
| SWS   | 204,843   | 197,973   | -3.4%  | 610,952    | 589,418     | -3.5%  | 2,439,253  | 2,376,593    | -2.6%  |
| UP-N  | 787,604   | 760,506   | -3.4%  | 2,314,974  | 2,283,639   | -1.4%  | 8,781,164  | 8,561,257    | -2.5%  |
| UP-NW | 950,406   | 922,875   | -2.9%  | 2,810,713  | 2,749,361   | -2.2%  | 10,652,286 | 10,461,726   | -1.8%  |
| UP-W  | 734,993   | 694,368   | -5.5%  | 2,163,590  | 2,080,112   | -3.9%  | 8,187,719  | 7,963,512    | -2.7%  |
| Total | 6,742,099 | 6,487,306 | -3.8%  | 19,971,690 | 19,412,763  | -2.8%  | 76,768,936 | 74,552,788   | -2.9%  |

# **Estimated Passenger Trips by Fare Zone Pair**

Table 4 shows estimated passenger trips by fare zone pair for the current month, the last three months, and the last 12 months.

- The long-term decline in No Zone Pair passenger trips is expected to continue as data collection improvements and the shift to the Ventra App cause fewer trips to be reported without a zone pair.
- In July 2018, year-long testing of the zone consolidation policy began. All tickets for Zones K through M were capped to the price of Zone J tickets. This caused an increase in passenger trips for Zone A-J, and a decrease for passenger trips for Zones A-K and A-M. There are no stations in Zone L.

Table 4: Estimated Passenger Trips by Fare Zone Pair <sup>1</sup>

| Zono Doir    |       | st (Thous |        | Last 3 Mo | onths (The | •      | Last 12 Me | onths (Tho | usands) |
|--------------|-------|-----------|--------|-----------|------------|--------|------------|------------|---------|
| Zone Pair    | 2018  | 2019      | Change | 2018      | 2019       | Change | 2018       | 2019       | Change  |
| A-A          | 19    | 20        | 4.5%   | 59        | 60         | 1.8%   | 233        | 245        | 5.1%    |
| A-B          | 468   | 459       | -2.0%  | 1,379     | 1,373      | -0.4%  | 5,539      | 5,478      | -1.1%   |
| A-C          | 896   | 887       | -0.9%  | 2,675     | 2,676      | 0.0%   | 10,482     | 10,433     | -0.5%   |
| A-D          | 1,091 | 1,059     | -2.9%  | 3,268     | 3,198      | -2.1%  | 12,789     | 12,447     | -2.7%   |
| A-E          | 1,406 | 1,380     | -1.8%  | 4,187     | 4,143      | -1.0%  | 16,204     | 16,101     | -0.6%   |
| A-F          | 859   | 799       | -7.0%  | 2,554     | 2,394      | -6.2%  | 9,837      | 9,414      | -4.3%   |
| A-G          | 513   | 495       | -3.5%  | 1,527     | 1,493      | -2.2%  | 5,940      | 5,836      | -1.7%   |
| A-H          | 421   | 401       | -4.7%  | 1,265     | 1,218      | -3.7%  | 4,827      | 4,666      | -3.3%   |
| A-I          | 144   | 133       | -7.7%  | 430       | 406        | -5.8%  | 1,644      | 1,584      | -3.6%   |
| A-J          | 60    | 58        | -3.7%  | 123       | 176        | 43.9%  | 329        | 670        | 103.5%  |
| A-K          | -     | -         |        | 46        | -          | -100%  | 285        | -          | -100.0% |
| A-M          | -     | -         |        | 12        | -          | -100%  | 71         | -          | -100.0% |
| A-J, K, & M  | 60    | 58        | -3.7%  | 180       | 176        | -2.1%  | 686        | 670        | -2.3%   |
| Intermediate | 206   | 191       | -7.2%  | 588       | 555        | -5.6%  | 2,354      | 2,209      | -6.2%   |
| No Zone Pair | 660   | 605       | -8.3%  | 1,860     | 1,721      | -7.5%  | 6,235      | 5,472      | -12.2%  |
| Total        | 6,742 | 6,487     | -3.8%  | 19,972    | 19,413     | -2.8%  | 76,769     | 74,553     | -2.9%   |

<sup>&</sup>lt;sup>1</sup> Values are rounded to the thousand. Change is calculated based on the unrounded values.

#### **Estimated Passenger Trips by Ticket Type**

Table 5 shows estimated passenger trips by ticket type for the current month, the last three months, and the last 12 months. Special event tickets and other data irregularities can affect month-to-month comparisons of passenger trips by ticket type:

• Stockpiling of 10-Ride Tickets occurred in advance of the 2017 and 2018 fare increases. As a result, 10-Ride Ticket passenger revenue and ticket sales were overstated in January 2018 and understated in subsequent months. As there was no fare increase in 2019, February 10-Ride Ticket sales were not reduced by stockpiling in January 2019 as they have been in previous years.

Table 5: Estimated Passenger Trips by Ticket Type <sup>1</sup>

|                      |       | Augi  | ust (Thous | ands) |       | Last 3 Months (Thousands) |        |        |       |       |  |
|----------------------|-------|-------|------------|-------|-------|---------------------------|--------|--------|-------|-------|--|
| Ticket Type          |       |       |            | Share | Share |                           |        |        | Share | Share |  |
|                      | 2018  | 2019  | Change     | 2018  | 2019  | 2018                      | 2019   | Change | 2018  | 2019  |  |
| Monthly Pass         | 3,662 | 3,542 | -3.3%      | 54.7% | 55.0% | 11,023                    | 10,663 | -3.3%  | 55.3% | 55.1% |  |
| 10-Ride Ticket       | 1,622 | 1,547 | -4.7%      | 24.2% | 24.0% | 4,769                     | 4,687  | -1.7%  | 23.9% | 24.2% |  |
| One-Way Ticket       | 1,020 | 982   | -3.7%      | 15.2% | 15.3% | 2,993                     | 2,919  | -2.5%  | 15.0% | 15.1% |  |
| Weekend Pass         | 299   | 285   | -4.8%      | 4.5%  | 4.4%  | 895                       | 844    | -5.7%  | 4.5%  | 4.4%  |  |
| Special Passes       | 9     | 6     | -40.2%     | 0.1%  | 0.1%  | 9                         | 6      | -40.2% | 0.0%  | 0.0%  |  |
| RTA Ride Free Permit | 81    | 77    | -4.4%      | 1.2%  | 1.2%  | 236                       | 227    | -3.6%  | 1.2%  | 1.2%  |  |
| Total <sup>2</sup>   | 6,694 | 6,439 | -3.8%      |       |       | 19,925                    | 19,345 | -2.9%  |       |       |  |

|                      |        | Last 12 M | lonths (Th | ousands) |       |
|----------------------|--------|-----------|------------|----------|-------|
| Ticket Type          |        |           |            | Share    | Share |
|                      | 2018   | 2019      | Change     | 2018     | 2019  |
| Monthly Pass         | 44,779 | 43,561    | -2.7%      | 58.3%    | 58.4% |
| 10-Ride Ticket       | 18,658 | 17,999    | -3.5%      | 24.3%    | 24.1% |
| One-Way Ticket       | 9,312  | 9,460     | 1.6%       | 12.1%    | 12.7% |
| Weekend Pass         | 3,059  | 2,593     | -15.3%     | 4.0%     | 3.5%  |
| Special Passes       | 134    | 87        | -35.6%     | 0.2%     | 0.1%  |
| RTA Ride Free Permit | 896    | 861       | -3.9%      | 1.2%     | 1.2%  |
| Total <sup>2</sup>   | 76,839 | 74,560    | -3.0%      |          |       |

 $<sup>^{\</sup>rm I}$  Values are rounded to the thousand. Change and share are calculated based on the unrounded values.

<sup>&</sup>lt;sup>2</sup> Passenger trip totals differ from those presented in other tables in this report, due to adjustments made for group sales, marketing sales, and refunds.

#### **Passenger Loads**

Table 6 shows the average daily passenger loads by service period for the current month, the last three months, and the last 12 months, derived from conductor counts. Average peak-peak direction passenger loads increased 0.2 percent in the current month, and average total weekday passenger loads increased by 0.1 percent in the same period.

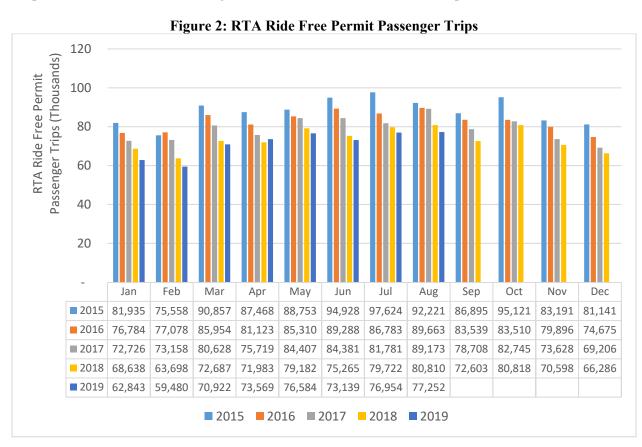
Table 6: Average Daily Passenger Loads 1

| Service Period           | Augu | st (Thou | sands) |      | st 3 Mont |        | Last 12 Months<br>(Thousands) |      |        |  |
|--------------------------|------|----------|--------|------|-----------|--------|-------------------------------|------|--------|--|
|                          | 2018 | 2019     | Change | 2018 | 2019      | Change | 2018                          | 2019 | Change |  |
| Peak - Peak Direction    | 212  | 213      | 0.2%   | 213  | 213       | -0.1%  | 213                           | 209  | -2.0%  |  |
| Peak - Reverse Direction | 20   | 21       | 2.1%   | 21   | 20        | -1.7%  | 20                            | 19   | -6.3%  |  |
| Midday                   | 35   | 36       | 2.8%   | 34   | 34        | 0.6%   | 32                            | 31   | -3.7%  |  |
| Evening                  | 19   | 18       | -7.5%  | 19   | 17        | -6.6%  | 16                            | 15   | -3.8%  |  |
| Weekday                  | 287  | 287      | 0.1%   | 286  | 284       | -0.6%  | 281                           | 273  | -2.6%  |  |
| Saturday                 | 78   | 81       | 3.8%   | 71   | 76        | 5.7%   | 61                            | 61   | 1.0%   |  |
| Sunday                   | 54   | 52       | -3.3%  | 50   | 49        | -0.8%  | 38                            | 38   | -1.6%  |  |

<sup>&</sup>lt;sup>1</sup> Values are rounded to the thousand. Change is calculated based on the unrounded values.

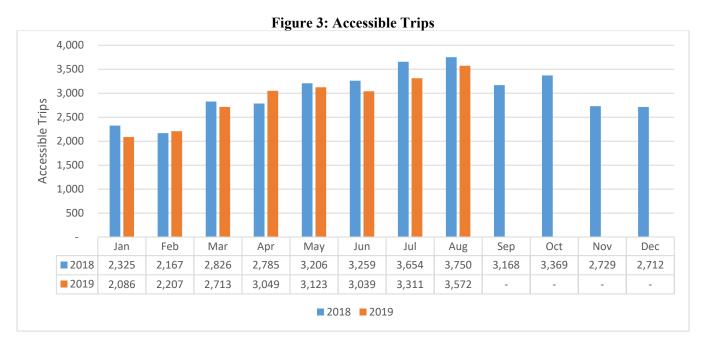
#### **RTA Ride Free Permit Free Trips**

Figure 2 shows the number of RTA Ride Free Permit passenger trips for the last five years. Trips are included in ridership estimates because Metra is eligible for reimbursement for the number provided.



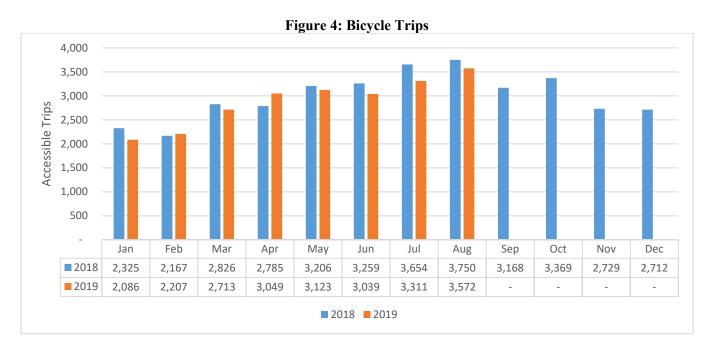
#### **Accessible Trips**

Figure 3 shows the number of trips provided using accessible equipment. Accessible equipment consists of bridge plates on the Metra Electric Line and wheelchair lifts on all other lines.



# **Bicycle Trips**

Figure 4 shows the number of trips provided where the passenger transported a bicycle.



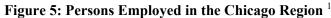
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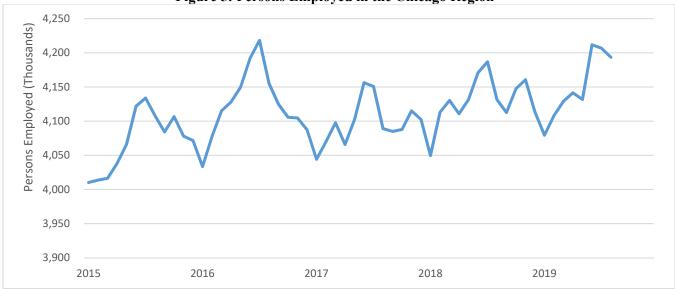
# **Ridership Influences**

Many different factors (such as the employment, gas prices, road construction, service changes, and special events) can influence ridership trends.

### **Employment**

Figure 5 shows the number of persons employed in the six-county Chicago Region. The number of persons employed increased 1.5 percent in August 2019 compared to August 2018.





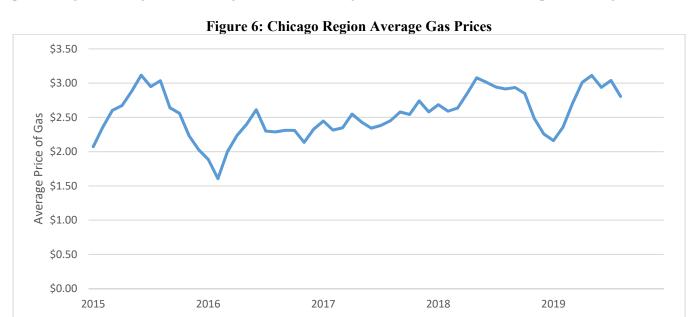
| Year                    | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Year-to-<br>date<br>Average |
|-------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------------------------|
| 2015                    | 4,010 | 4,014 | 4,016 | 4,038 | 4,066 | 4,122 | 4,134 | 4,108 | 4,084 | 4,107 | 4,078 | 4,072 | 4,064                       |
| 2016                    | 4,033 | 4,078 | 4,115 | 4,128 | 4,150 | 4,192 | 4,218 | 4,155 | 4,125 | 4,106 | 4,105 | 4,087 | 4,134                       |
| 2017                    | 4,044 | 4,070 | 4,098 | 4,066 | 4,102 | 4,156 | 4,151 | 4,089 | 4,085 | 4,088 | 4,115 | 4,102 | 4,097                       |
| 2018                    | 4,050 | 4,113 | 4,130 | 4,111 | 4,131 | 4,171 | 4,187 | 4,131 | 4,113 | 4,147 | 4,161 | 4,113 | 4,128                       |
| 2019                    | 4,079 | 4,108 | 4,129 | 4,141 | 4,132 | 4,212 | 4,207 | 4,193 |       |       |       |       | 4,150                       |
| Change<br>2018-<br>2019 | 0.7%  | -0.1% | 0.0%  | 0.7%  | 0.0%  | 1.0%  | 0.5%  | 1.5%  |       |       |       |       | 0.5%                        |

<sup>&</sup>lt;sup>1</sup> Values are rounded to the thousand. Change is calculated based on the unrounded values.

Source: Illinois Department of Employment Security

### **Gas Prices**

Figure 6 shows the average price of unleaded regular gas for the Chicago-Naperville-Elgin area. The average price of a gallon of regular unleaded gas was \$2.81 in August 2019, a \$0.11 decrease compared to August 2018.



| Year                    | Jan     | Feb     | Mar    | Apr    | May    | Jun     | Jul    | Aug     | Sep    | Oct    | Nov    | Dec    | Year-to-<br>date<br>Average |
|-------------------------|---------|---------|--------|--------|--------|---------|--------|---------|--------|--------|--------|--------|-----------------------------|
| 2015                    | \$3.45  | \$3.52  | \$3.83 | \$3.95 | \$3.86 | \$3.99  | \$3.71 | \$3.57  | \$3.61 | \$3.30 | \$3.00 | \$2.57 | \$3.74                      |
| 2016                    | \$1.89  | \$1.61  | \$2.00 | \$2.24 | \$2.40 | \$2.61  | \$2.30 | \$2.29  | \$2.31 | \$2.31 | \$2.14 | \$2.33 | \$2.17                      |
| 2017                    | \$2.45  | \$2.32  | \$2.35 | \$2.55 | \$2.43 | \$2.34  | \$2.38 | \$2.45  | \$2.58 | \$2.54 | \$2.74 | \$2.58 | \$2.41                      |
| 2018                    | \$2.69  | \$2.59  | \$2.64 | \$2.85 | \$3.08 | \$3.01  | \$2.94 | \$2.92  | \$2.94 | \$2.85 | \$2.49 | \$2.26 | \$2.84                      |
| 2019                    | \$2.16  | \$2.36  | \$2.71 | \$3.01 | \$3.11 | \$2.94  | \$3.04 | \$2.81  |        |        |        |        | \$2.77                      |
| Change<br>2018-<br>2019 | -\$0.52 | -\$0.23 | \$0.07 | \$0.16 | \$0.03 | -\$0.07 | \$0.10 | -\$0.11 |        |        |        |        | -\$0.07                     |

Source: Bureau of Labor Statistics

#### **Road Construction**

No new roadway construction projects of regional significance began in August. The following projects are either under construction or were recently completed:

• Jane Byrne Interchange Reconfiguration – In 2015, work began on a major reconfiguration of the Jane Byrne Interchange. Work is expected to continue through 2022.

#### **Service Changes**

On June 1, weekend service on the BNSF, RI, and UP-NW lines was increased as part of a pilot project to increase weekend ridership.

A two-year reverse-commute pilot project began March 4 on the Milwaukee District-North. The Milwaukee District-North schedule was adjusted to add two outbound morning express trains between Union Station and Lake Forest, and one inbound evening train.

#### **Special Events and Promotions**

Family Fares are in effect from Memorial Day to Labor Day.

Metra added additional service for the following events:

- Lollapalooza (Aug 1-4)
- Chicago Air and Water Show (Aug 15-16)

Metra offered a special event pass for travel to Lollapalooza on Thursday and Friday of the festival (Aug 1-2).

To encourage pre-sales, passes were priced at \$10 from July 18 to July 31 and \$15 during the festival. Of 22,218 special event passes sold for the event, 4,770 were sold during pre-sales period, a 63 percent increase in pre-sales compared to 2018.

#### **Passenger Revenue and Ticket Sales**

Changes in fares, ticket policies, and ticket sales channels can affect passenger revenue and ticket sales trends:

- In June 2018, Metra stopped selling Monthly Passes and 10-Ride Tickets from vending machines at 15 non-downtown stations on the Metra Electric Line.
- In June 2018, Metra ended its Ticket-by-Internet program.
- In July 2018, yearlong testing of the zone consolidation policy began. All tickets from Zone A to Zones K through M were capped at the price of Zone J tickets.
- In July 2018, select stations with perceived inconsistencies in distance from downtown were reassigned to closer zones. Ashland, Racine, West Pullman, Stewart Ridge and State Street stations moved from Zone D to C. On the Metra Electric mainline, the 83rd Street and 87th Street stations were moved from Zone C to B. On the Rock Island Beverly Branch, the 123rd Street Station was moved from Zone D to C.
- In December 2018, an update to the Ventra app ended the option for purchasing mobile tickets without creating a Ventra account.
- Customers on the Metra Electric Line received a 15 percent discount on their April 2019 Monthly Pass. The discount was offered as compensation for two weeks of service disruptions in January and February, including all or part of six days without any service, caused by unusually severe weather conditions and damage from the derailment of a CN train.
- On the weekend of February 16-17, 2019 Metra offered free rides on all trains. Ridership from the weekend of February 16-17 is not included in the quantity of Weekend Passes sold in February 2019 as passengers were not required to purchase a ticket.
- On June 1, 2019 Metra began allowing monthly pass holders to use their ticket to travel anywhere in the system on weekends, where previously travel was restricted to the zones on the ticket.

Special event tickets and other data irregularities can affect month-to-month comparisons of passenger revenue and ticket sales figures:

• Stockpiling of 10-Ride Tickets occurred in advance of the 2017 and 2018 fare increases. As a result, 10-Ride Ticket passenger revenue and ticket sales were overstated in January 2018 and understated in subsequent months. As there was no fare increase in 2019, May 10-Ride Ticket sales were not reduced by stockpiling in January 2019 as they have been in previous years.

#### **Passenger Revenue**

Table 7 shows passenger revenue by line for the current month, the last three months, and the last 12 months.

**Table 7: Passenger Revenue by Line** <sup>1</sup>

| Line  | Augu     | ıst (Thousa |        | Last 3 M | onths (Tho |        | Last 12 N | Ionths (Tho | usands) |
|-------|----------|-------------|--------|----------|------------|--------|-----------|-------------|---------|
| Line  | 2018     | 2019        | Change | 2018     | 2019       | Change | 2018      | 2019        | Change  |
| BNSF  | \$7,141  | \$6,915     | -3.2%  | \$21,187 | \$20,656   | -2.5%  | \$78,259  | \$78,437    | 0.2%    |
| HC    | \$331    | \$336       | 1.6%   | \$987    | \$983      | -0.4%  | \$3,722   | \$3,807     | 2.3%    |
| MD-N  | \$3,070  | \$3,012     | -1.9%  | \$9,088  | \$9,015    | -0.8%  | \$32,977  | \$33,558    | 1.8%    |
| MD-W  | \$2,805  | \$2,658     | -5.2%  | \$8,250  | \$7,885    | -4.4%  | \$30,435  | \$30,144    | -1.0%   |
| ME    | \$2,986  | \$2,800     | -6.2%  | \$8,920  | \$8,453    | -5.2%  | \$34,113  | \$33,049    | -3.1%   |
| NCS   | \$828    | \$803       | -3.0%  | \$2,453  | \$2,394    | -2.4%  | \$9,291   | \$9,169     | -1.3%   |
| RI    | \$3,166  | \$3,029     | -4.3%  | \$9,341  | \$9,046    | -3.2%  | \$35,318  | \$35,095    | -0.6%   |
| SWS   | \$975    | \$938       | -3.7%  | \$2,900  | \$2,792    | -3.7%  | \$11,160  | \$11,170    | 0.1%    |
| UP-N  | \$3,625  | \$3,495     | -3.6%  | \$10,606 | \$10,495   | -1.1%  | \$38,331  | \$38,712    | 1.0%    |
| UP-NW | \$4,971  | \$4,823     | -3.0%  | \$14,721 | \$14,367   | -2.4%  | \$53,622  | \$54,100    | 0.9%    |
| UP-W  | \$3,739  | \$3,521     | -5.8%  | \$10,995 | \$10,560   | -4.0%  | \$39,806  | \$39,974    | 0.4%    |
| Total | \$33,637 | \$32,330    | -3.9%  | \$99,450 | \$96,647   | -2.8%  | \$367,035 | \$367,214   | 0.0%    |

<sup>&</sup>lt;sup>1</sup> Values are rounded to the thousand. Change is calculated based on the unrounded values.

Table 8 shows passenger revenue by ticket type for the current month, the last three months, and the last 12 months.

Table 8: Passenger Revenue by Ticket Type <sup>1</sup>

|                    |          | Augus    | t (Thousan | ds)   |       | Last 3 Months (Thousands) |          |        |       |       |  |
|--------------------|----------|----------|------------|-------|-------|---------------------------|----------|--------|-------|-------|--|
| Ticket Type        |          |          |            | Share | Share |                           |          |        | Share | Share |  |
|                    | 2018     | 2019     | Change     | 2018  | 2019  | 2018                      | 2019     | Change | 2018  | 2019  |  |
| Monthly Pass       | \$16,034 | \$15,469 | -3.5%      | 47.6% | 47.8% | \$48,247                  | \$46,544 | -3.5%  | 48.4% | 48.2% |  |
| 10-Ride Ticket     | \$9,685  | \$9,229  | -4.7%      | 28.8% | 28.5% | \$28,502                  | \$28,005 | -1.7%  | 28.6% | 29.0% |  |
| One-Way Ticket     | \$6,391  | \$6,165  | -3.5%      | 19.0% | 19.1% | \$18,812                  | \$18,323 | -2.6%  | 18.9% | 19.0% |  |
| Weekend Pass       | \$1,198  | \$1,141  | -4.7%      | 3.6%  | 3.5%  | \$3,579                   | \$3,376  | -5.7%  | 3.6%  | 3.5%  |  |
| Special Passes     | \$373    | \$325    | -12.8%     | 1.1%  | 1.0%  | \$477                     | \$377    | -21.1% | 0.5%  | 0.4%  |  |
| Total <sup>2</sup> | \$33,680 | \$32,329 | -4.0%      |       |       | \$99,617                  | \$96,624 | -3.0%  |       |       |  |

|                    |           | Last 12 Months (Thousands) |        |       |       |  |  |  |  |  |
|--------------------|-----------|----------------------------|--------|-------|-------|--|--|--|--|--|
| Ticket Type        | 2010      | 2010                       | 61     | Share | Share |  |  |  |  |  |
|                    | 2018      | 2019                       | Change | 2018  | 2019  |  |  |  |  |  |
| Monthly Pass       | \$191,554 | \$190,048                  | -0.8%  | 52.1% | 51.7% |  |  |  |  |  |
| 10-Ride Ticket     | \$106,475 | \$107,145                  | 0.6%   | 29.0% | 29.2% |  |  |  |  |  |
| One-Way Ticket     | \$57,716  | \$59,391                   | 2.9%   | 15.7% | 16.2% |  |  |  |  |  |
| Weekend Pass       | \$11,128  | \$10,364                   | -6.9%  | 3.0%  | 2.8%  |  |  |  |  |  |
| Special Passes     | \$490     | \$405                      | -17.4% | 0.1%  | 0.1%  |  |  |  |  |  |
| Total <sup>2</sup> | \$367,364 | \$367,354                  | 0.0%   |       |       |  |  |  |  |  |

 $<sup>^{\</sup>rm I}$  Values are rounded to the thousand. Change and share are calculated based on the unrounded values.

 $<sup>^2</sup>$  Passenger revenue totals differ from those presented in other tables in this report, due to adjustments made for group sales, marketing sales, and refunds.

Table 9 shows passenger revenue by ticket type and sales channel for the current month 2018 and 2019.

Table 9: Passenger Revenue by Ticket Type and Sales Channel (Current Month) <sup>1</sup>

|                           |                    | Monthly F               | ass (Thous       | ands)          |                |                | 10-Ride T           | icket (Thou      | usands)                |                        |
|---------------------------|--------------------|-------------------------|------------------|----------------|----------------|----------------|---------------------|------------------|------------------------|------------------------|
| Sales Channel             | 2018               | 2019                    | Change           | Share<br>2018  | Share<br>2019  | 2018           | 2019                | Change           | Share<br>2018          | Share<br>2019          |
| Commuter Benefit          | \$5,073            | \$4,747                 | -6.4%            | 31.6%          | 30.7%          | \$661          | \$619               | -6.4%            | 6.8%                   | 6.7%                   |
| Conductor                 | -                  | -                       |                  | 0.0%           | 0.0%           | -              | -                   |                  | 0.0%                   | 0.0%                   |
| Ticket Agent              | \$5,127            | \$4,524                 | -11.8%           | 32.0%          | 29.2%          | \$2,774        | \$2,338             | -15.7%           | 28.6%                  | 25.3%                  |
| Vending Machine           | \$573              | \$504                   | -12.1%           | 3.6%           | 3.3%           | \$464          | \$343               | -26.2%           | 4.8%                   | 3.7%                   |
| Ventra App                | \$5,261            | \$5,697                 | 8.3%             | 32.8%          | 36.8%          | \$5,785        | \$5,929             | 2.5%             | 59.7%                  | 64.2%                  |
| Total                     | \$16,034           | \$15,472                | -3.5%            |                |                | \$9,685        | \$9,229             | -4.7%            |                        |                        |
|                           |                    | One-Way T               | icket (Thou      | ısands)        |                | Weekend        | l, Special,         | Ravinia Pa       | sses (Tho              | usands)                |
| Sales Channel             | 2018               | 2019                    | Change           | Share<br>2018  | Share<br>2019  | 2018           | 2019                | Change           | Share<br>2018          | Share<br>2019          |
| Commuter Benefit          |                    |                         |                  |                |                |                | 2013                | Citalige         | 2010                   | 2013                   |
| Commuter Benefit          | -                  | -                       |                  | 0.0%           | 0.0%           | -              | -                   | Change           | 0.0%                   | 0.0%                   |
| Conductor                 | -<br>\$1,297       | -<br>\$1,127            | -13.1%           | 0.0%<br>20.3%  | 0.0%<br>18.3%  | \$692          | -<br>\$523          | -24.4%           |                        |                        |
|                           | \$1,297<br>\$1,918 | -<br>\$1,127<br>\$1,648 | -13.1%<br>-14.1% |                |                | -              | -                   |                  | 0.0%                   | 0.0%                   |
| Conductor                 |                    |                         |                  | 20.3%          | 18.3%          | -<br>\$692     | -<br>\$523          | -24.4%           | 0.0%<br>44.1%          | 0.0%<br>36.3%          |
| Conductor<br>Ticket Agent | \$1,918            | \$1,648                 | -14.1%           | 20.3%<br>30.0% | 18.3%<br>26.7% | \$692<br>\$335 | -<br>\$523<br>\$274 | -24.4%<br>-18.2% | 0.0%<br>44.1%<br>21.3% | 0.0%<br>36.3%<br>19.0% |

|                    |          | All Ticket 1 | ypes (Thou | usands) |       |
|--------------------|----------|--------------|------------|---------|-------|
| Sales Channel      |          |              |            | Share   | Share |
|                    | 2018     | 2019         | Change     | 2018    | 2019  |
| Commuter Benefit   | \$5,735  | \$5,366      | -6.4%      | 17.0%   | 16.6% |
| Conductor          | \$1,988  | \$1,650      | -17.0%     | 5.9%    | 5.1%  |
| Ticket Agent       | \$10,154 | \$8,784      | -13.5%     | 30.1%   | 27.2% |
| Vending Machine    | \$1,297  | \$1,034      | -20.3%     | 3.9%    | 3.2%  |
| Ventra App         | \$14,506 | \$15,472     | 6.7%       | 43.1%   | 47.9% |
| Total <sup>2</sup> | \$33,680 | \$32,305     | -4.1%      |         |       |

 $<sup>^{\</sup>rm I}\, {\mbox{Values}}$  are rounded to the thousand. Change and share are calculated based on the unrounded values.

<sup>&</sup>lt;sup>2</sup> Passenger revenue totals differ from those presented in other tables in this report, due to adjustments made for group sales, marketing sales, and refunds

#### **Ticket Sales**

Table 10 shows ticket sales by ticket type for the current month, the last three months, and the last 12 months. Monthly Pass sales decreased by 3.3 percent in the current month compared to the previous year, and 10-Ride Ticket sales decreased by 3.7 percent in the same period.

Table 10: Ticket Sales by Ticket Type <sup>1</sup>

|                |       | Aug   | ust (Thous | ands) | s) Last 3 Months (Thousa |       |       | ousands) | usands) |       |
|----------------|-------|-------|------------|-------|--------------------------|-------|-------|----------|---------|-------|
| Ticket Type    |       |       |            | Share | Share                    |       |       |          | Share   | Share |
|                | 2018  | 2019  | Change     | 2018  | 2019                     | 2018  | 2019  | Change   | 2018    | 2019  |
| Monthly Pass   | 85    | 82    | -3.3%      | 6.0%  | 6.1%                     | 256   | 248   | -3.3%    | 6.2%    | 6.2%  |
| 10-Ride Ticket | 162   | 155   | -4.7%      | 11.5% | 11.4%                    | 477   | 469   | -1.7%    | 11.6%   | 11.7% |
| One-Way Ticket | 1,020 | 982   | -3.7%      | 72.1% | 72.2%                    | 2,993 | 2,919 | -2.5%    | 72.6%   | 72.9% |
| Weekend Pass   | 120   | 114   | -4.8%      | 8.5%  | 8.4%                     | 358   | 338   | -5.7%    | 8.7%    | 8.4%  |
| Special Passes | 28    | 27    | -3.5%      | 2.0%  | 2.0%                     | 36    | 33    | -8.3%    | 0.9%    | 0.8%  |
| Total          | 1,415 | 1,360 | -3.9%      |       |                          | 4,121 | 4,006 | -2.8%    |         |       |

|                | Last 12 Months (Thousands) |        |        |       |       |  |  |  |  |
|----------------|----------------------------|--------|--------|-------|-------|--|--|--|--|
| Ticket Type    |                            |        |        | Share | Share |  |  |  |  |
|                | 2018                       | 2019   | Change | 2018  | 2019  |  |  |  |  |
| Monthly Pass   | 1,041                      | 1,013  | -2.7%  | 7.7%  | 7.6%  |  |  |  |  |
| 10-Ride Ticket | 1,866                      | 1,800  | -3.5%  | 13.8% | 13.5% |  |  |  |  |
| One-Way Ticket | 9,312                      | 9,460  | 1.6%   | 69.1% | 70.9% |  |  |  |  |
| Weekend Pass   | 1,224                      | 1,037  | -15.3% | 9.1%  | 7.8%  |  |  |  |  |
| Special Passes | 38                         | 37     | -2.9%  | 0.3%  | 0.3%  |  |  |  |  |
| Total          | 13,481                     | 13,347 | -1.0%  |       |       |  |  |  |  |

 $<sup>^{\</sup>rm l}$  Values are rounded to the thousand. Change and share are calculated based on the unrounded values.

Tables 11 details ticket sales by line and ticket type.

**Table 11: Ticket Sales by Ticket Type and Line (Current Month)** 

|            |                    |                | es by Ticket | Type and | Line (Current N     | •               |          |
|------------|--------------------|----------------|--------------|----------|---------------------|-----------------|----------|
| Line       | Monthly<br>2018    | 2019           | Change       | Line     | 10-Ride<br>2018     | 2019            | Change   |
|            |                    |                | Change       |          |                     |                 |          |
| BNSF       | 19,143             | 18,350         | -4.1%        | BNSF     | 34,278              | 33,805          | -1.4%    |
| HC         | 1,028              | 1,051          | 2.2%         | HC       | 1,395               | 1,417           | 1.6%     |
| MD-N       | 6,681              | 6,637          | -0.7%        | MD-N     | 16,939              | 16,151          | -4.7%    |
| MD-W       | 6,945              | 6,565          | -5.5%        | MD-W     | 10,961              | 10,211          | -6.8%    |
| ME         | 8,204              | 7,944          | -3.2%        | ME       | 12,956              | 11,463          | -11.5%   |
| NCS        | 1,956              | 1,919          | -1.9%        | NCS      | 3,669               | 3,488           | -4.9%    |
| RI         | 9,603              | 9,409          | -2.0%        | RI       | 12,390              | 11,395          | -8.0%    |
| SWS        | 3,176              | 3,072          | -3.3%        | SWS      | 4,303               | 4,123           | -4.2%    |
| UP-N       | 7,843              | 7,768          | -1.0%        | UP-N     | 24,214              | 22,929          | -5.3%    |
| UP-NW      | 11,661             | 11,135         | -4.5%        | UP-NW    | 22,552              | 22,134          | -1.9%    |
| UP-W       | 8,931              | 8,513          | -4.7%        | UP-W     | 18,572              | 17,567          | -5.4%    |
| Total      | 85,171             | 82,363         | -3.3%        | Total    | 162,229             | 154,683         | -4.7%    |
|            | e-Way Ticket (M    | obile & Statio | on)          |          | One-Way Ticke       | t (Conductor)   |          |
| Line       | 2018               | 2019           | Change       | Line     | 2018                | 2019            | Change   |
| BNSF       | 138,245            | 138,683        | 0.3%         | BNSF     | 23,258              | 18,987          | -18.4%   |
| HC         | 3,518              | 3,767          | 7.1%         | HC       | 574                 | 303             | -47.2%   |
| MD-N       | 73,139             | 75,554         | 3.3%         | MD-N     | 22,414              | 19,553          | -12.8%   |
| MD-W       | 68,482             | 69,035         | 0.8%         | MD-W     | 23,351              | 21,160          | -9.4%    |
| ME         | 103,497            | 96,904         | -6.4%        | ME       | 29,772              | 27,360          | -8.1%    |
| NCS        | 13,707             | 13,932         | 1.6%         | NCS      | 6,858               | 5,694           | -17.0%   |
| RI         | 68,406             | 64,697         | -5.4%        | RI       | 18,989              | 16,310          | -14.1%   |
| SWS        | 17,070             | 17,100         | 0.2%         | SWS      | 4,774               | 4,179           | -12.5%   |
| UP-N       | 104,196            | 106,818        | 2.5%         | UP-N     | 39,231              | 30,895          | -21.2%   |
| UP-NW      | 118,255            | 120,426        | 1.8%         | UP-NW    | 31,438              | 26,628          | -15.3%   |
| UP-W       | 89,206             | 87,084         | -2.4%        | UP-W     | 21,536              | 17,282          | -19.8%   |
| Total      | 797,721            | 794,000        | -0.5%        | Total    | 222,195             | 188,351         | -15.2%   |
| Weekend, S | Special, Ravinia P | asses (Mobile  | e & Station) | Week     | end, Special, Ravir | nia Passes (Coi | nductor) |
| Line       | 2018               | 2019           | Change       | Line     | 2018                | 2019            | Change   |
| BNSF       | 16,917             | 17,636         | 4.3%         | BNSF     | 8,803               | 7,134           | -19.0%   |
| HC         | -                  | -              |              | НС       | -                   | -               |          |
| MD-N       | 8,350              | 8,934          | 7.0%         | MD-N     | 5,981               | 5,671           | -5.2%    |
| MD-W       | 7,781              | 8,555          | 9.9%         | MD-W     | 8,586               | 6,635           | -22.7%   |
| ME         | 5,991              | 6,060          | 1.2%         | ME       | 3,486               | 2,609           | -25.2%   |
| NCS        | -                  | 269            |              | NCS      | -                   | -               |          |
| RI         | 6,016              | 6,344          | 5.5%         | RI       | 5,994               | 4,801           | -19.9%   |
| SWS        | 312                | 329            | 5.4%         | SWS      | 499                 | 209             | -58.1%   |
| UP-N       | 11,327             | 12,207         | 7.8%         | UP-N     | 10,566              | 7,927           | -25.0%   |
| UP-NW      | 13,798             | 16,362         | 18.6%        | UP-NW    | 13,017              | 11,203          | -13.9%   |
| UP-W       | 10,466             | 11,821         | 12.9%        | UP-W     | 9,499               | 6,030           | -36.5%   |
| Total      | 80,958             | 88,517         | 9.3%         | Total    | 66,431              | 52,219          | -21.4%   |

Tables 12 and 13 show ticket sales by ticket type, sales channel, and tender type for the current month and year-to date 2018 and 2019. Tables 14 and 15 show total ticket sales by sales channel and tender type for the current month and year-to-date 2018 and 2019.

Table 12: Ticket Sales by Ticket Type, Sales Channel, and Tender Type (Current Month) <sup>1</sup>

| Table 12: 1                                  | leket Sar               |                         | / Pass (Thoι                       |               |               | 1 0 1 0 1 0 1       |                     | Ticket (Tho                       |               |               |
|--|-------------------------|-------------------------|------------------------------------|---------------|---------------|---------------------|---------------------|-----------------------------------|---------------|---------------|
| Sales Channel                                |                         |                         |                                    | Share         | Share         |                     |                     |                                   | Share         | Share         |
|  | 2018                    | 2019                    | Change                             | 2018          | 2019          | 2018                | 2019                | Change                            | 2018          | 2019          |
| Commuter Benefit                             |                         | 25                      | -6.3%                              | 31.0%         | 30.1%         | 10                  | 10                  | -6.6%                             | 6.4%          | 6.3%          |
| Conductor                                    | -                       | -                       |                                    |               |               | -                   | -                   |                                   |               |               |
| Ticket Agent                                 | 28                      | 25                      | -11.6%                             | 32.6%         | 29.8%         | 48                  | 41                  | -15.2%                            | 29.9%         | 26.6%         |
| Cash & Other                                 | 4                       | 3                       | -27.6%                             |               |               | 8                   | 6                   | -23.3%                            |               |               |
| Credit Card                                  | 23                      | 21                      | -8.6%                              |               |               | 41                  | 35                  | -13.6%                            |               |               |
| Vending Machine                              | 3                       | 3                       | -11.9%                             | 3.6%          | 3.3%          | 8                   | 6                   | -26.3%                            | 4.7%          | 3.6%          |
| Ventra App                                   | 28                      | 30                      | 8.8%                               | 32.8%         | 36.9%         | 96                  | 98                  | 2.6%                              | 59.0%         | 63.5%         |
| Credit Card                                  | 26                      | 29                      | 12.6%                              |               |               | 91                  | 94                  | 3.2%                              |               |               |
| Mixed & Other                                | 1                       | 0                       | -75.6%                             |               |               | 1                   | 0                   | -64.5%                            |               |               |
| Ventra                                       | 1                       | 1                       | 34.1%                              |               |               | 4                   | 4                   | 5.8%                              |               |               |
| Total  | 85                      | 82                      | -3.3%                              |               |               | 162                 | 155                 | -4.7%                             |               |               |
|  |                         | One-Way                 | Ticket (The                        | usands)       |               | Weeken              | d, Special          | , Ravinia Pa                      | asses (Tho    | usands)       |
| Sales Channel                                |                         |                         |                                    | Share         | Share         |                     |                     |                                   | Share         | Share         |
|  | 2018                    | 2019                    | Change                             | 2018          | 2019          | 2018                | 2019                | Change                            | 2018          | 2019          |
| Commuter Benefit                             | -                       | -                       |                                    |               |               | -                   | -                   |                                   |               |               |
| Conductor                                    | 222                     | 188                     | -15.2%                             | 21.8%         | 19.2%         | 66                  | 52                  | -21.4%                            | 45.1%         | 37.1%         |
| Ticket Agent                                 | 299                     | 259                     | -13.4%                             | 29.3%         | 26.3%         | 31                  | 27                  | -11.9%                            | 20.8%         | 19.2%         |
| Cash & Other                                 | 164                     |                         |                                    |               |               |                     |                     |                                   |               |               |
|  | 104                     | 138                     | -15.9%                             |               |               | 16                  | 13                  | -15.9%                            |               |               |
| Credit Card                                  | 135                     | 138<br>121              | -15.9%<br>-10.5%                   |               |               | 16<br>15            | 13<br>14            | -15.9%<br>-7.7%                   |               |               |
| Credit Card Vending Machine                  |                         |                         |                                    | 3.5%          | 2.6%          |                     |                     |                                   | 2.1%          | 1.7%          |
|  | 135                     | 121                     | -10.5%                             | 3.5%<br>45.4% | 2.6%<br>51.9% | 15                  | 14                  | -7.7%                             | 2.1%<br>32.0% | 1.7%<br>42.0% |
| Vending Machine                              | 135<br>36               | 121<br>25               | -10.5%<br>-29.3%                   |               |               | 15<br>3             | 14<br>2             | -7.7%<br>-22.6%                   |               |               |
| Vending Machine<br>Ventra App                | 135<br>36<br>463        | 121<br>25<br>510        | -10.5%<br>-29.3%<br>10.1%          |               |               | 15<br>3<br>47       | 14<br>2<br>59       | -7.7%<br>-22.6%<br>25.2%          |               |               |
| Vending Machine<br>Ventra App<br>Credit Card | 135<br>36<br>463<br>422 | 121<br>25<br>510<br>468 | -10.5%<br>-29.3%<br>10.1%<br>11.0% |               |               | 15<br>3<br>47<br>45 | 14<br>2<br>59<br>56 | -7.7%<br>-22.6%<br>25.2%<br>25.8% |               |               |

<sup>&</sup>lt;sup>1</sup> Values are rounded to the thousand. Change and share are calculated based on the unrounded values.

Table 13: Ticket Sales by Ticket Type, Sales Channel, and Tender Type (Year-to-date)

| Table 13:   |  | *  | * *   | Monthly Pass (Thousands) 10-Ride Ticket (Thousands |                   |                                     |                                    |  |                |                |
|---|--|--|---|--|-------------------|-------------------------------------|------------------------------------|--|----------------|----------------|
| Sales Channel   | 2018   | 2019   | Change  | Share<br>2018                                      | Share <b>2019</b> | 2018                                | 2019                               | Change   | Share<br>2018  | Share<br>2019  |
| Commuter Benefit  | 216  | 204  | -5.7%   | 31.2%  | 30.2%             | 83                                  | 78                                 | -5.2%  | 6.7%           | 6.5%           |
| Conductor   | -  | -  |   |  |                   | -                                   | -                                  |  |                |                |
| Internet  | 17   | -  | -100%   | 2.4%   |                   | 7                                   | -                                  | -100%  | 0.6%           |                |
| Ticket Agent  | 218  | 209  | -4.3%   | 31.5%  | 31.0%             | 384                                 | 328                                | -14.8%   | 30.9%          | 27.3%          |
| Cash & Other  | 37   | 28   | -23.7%  |  |                   | 62                                  | 47                                 | -23.3%   |                |                |
| Credit Card   | 181  | 180  | -0.3%   |  |                   | 323                                 | 280                                | -13.1%   |                |                |
| Vending Machine   | 26   | 21   | -16.5%  | 3.7%   | 3.2%              | 60                                  | 46                                 | -22.9%   | 4.8%           | 3.9%           |
| Ventra App  | 216  | 239  | 10.9%   | 31.2%  | 35.6%             | 708                                 | 746                                | 5.3%   | 57.0%          | 62.3%          |
| Credit Card   | 196  | 223  | 13.6%   |  |                   | 671                                 | 709                                | 5.7%   |                |                |
| Mixed & Other   | 14   | 8  | -44.0%  |  |                   | 10                                  | 6                                  | -41.3%   |                |                |
| Ventra  | 6  | 9  | 45.8%   |  |                   | 28                                  | 32                                 | 13.2%  |                |                |
| Total   | 692  | 673  | -2.7%   |  |                   | 1,242                               | 1,198                              | -3.5%  |                |                |
|   |  | One-Way                                      | Ticket (Th  | ousands)   |                   | Weeken                              | d, Special                         | , Ravinia Pa   | asses (Tho     | usands)        |
| Sales Channel   | 2018   | 2019   | Change  | Share<br>2018                                      | Share<br>2019     | 2018                                | 2019                               | Change   | Share<br>2018  | Share<br>2019  |
| Commuter Benefit  | -  | -  |   |  |                   |                                     |                                    |  |                |                |
| Conductor   | 1,472  |  |   |  |                   | -                                   | -                                  |  |                |                |
|   | 1,4/2  | 1,257  | -14.6%  | 23.1%  | 19.9%             | 396                                 | 307                                | -22.7%   | 50.5%          | 44.2%          |
| Internet  | - 1,472  | 1,257<br>-                                   | -14.6%  | 23.1%  | 19.9%             | 396<br>-                            | 307<br>-                           | -22.7%   | 50.5%          | 44.2%          |
| Internet Ticket Agent   | 1,472  | 1,257<br>-<br>1,639                          | -14.6%<br>-12.5%                                      | 23.1%  | 19.9%<br>25.9%    | 396<br>-<br>115                     | 307<br>-<br>93                     | -22.7%<br>-19.2%                                       | 50.5%<br>14.6% | 44.2%<br>13.4% |
|   | -  | -  |   |  |                   | -                                   | -                                  |  |                |                |
| Ticket Agent  | 1,872  | 1,639  | -12.5%  |  |                   | -<br>115                            | -<br>93                            | -19.2%   |                |                |
| Ticket Agent  Cash & Other  | 1,872<br>1,047                                 | 1,639<br>889                                 | -12.5%<br>-15.1%                                      |  |                   | -<br>115<br>59                      | 93<br>46                           | -19.2%<br>-21.8%                                       |                |                |
| Ticket Agent  Cash & Other  Credit Card   | 1,872<br>1,047<br>826                          | 1,639<br>889<br>750                          | -12.5%<br>-15.1%<br>-9.2%                             | 29.4%  | 25.9%             | -<br>115<br>59<br>56                | 93<br>46<br>47                     | -19.2%<br>-21.8%<br>-16.4%                             | 14.6%          | 13.4%          |
| Ticket Agent  Cash & Other  Credit Card  Vending Machine                          | 1,872<br>1,047<br>826<br>230                   | 1,639<br>889<br>750<br>189                   | -12.5%<br>-15.1%<br>-9.2%<br>-18.1%                   | 29.4%  | 25.9%             | 115<br>59<br>56<br>22               | 93<br>46<br>47<br>16               | -19.2%<br>-21.8%<br>-16.4%<br>-27.4%                   | 14.6%<br>2.8%  | 13.4%<br>2.3%  |
| Ticket Agent  Cash & Other  Credit Card  Vending Machine  Ventra App              | 1,872<br>1,047<br>826<br>230<br>2,802          | 1,639<br>889<br>750<br>189<br>3,240          | -12.5%<br>-15.1%<br>-9.2%<br>-18.1%<br>15.6%          | 29.4%  | 25.9%             | 115<br>59<br>56<br>22<br>251        | 93<br>46<br>47<br>16<br>279        | -19.2%<br>-21.8%<br>-16.4%<br>-27.4%<br>11.0%          | 14.6%<br>2.8%  | 13.4%<br>2.3%  |
| Ticket Agent  Cash & Other  Credit Card  Vending Machine  Ventra App  Credit Card | 1,872<br>1,047<br>826<br>230<br>2,802<br>2,510 | 1,639<br>889<br>750<br>189<br>3,240<br>2,956 | -12.5%<br>-15.1%<br>-9.2%<br>-18.1%<br>15.6%<br>17.8% | 29.4%  | 25.9%             | 115<br>59<br>56<br>22<br>251<br>233 | 93<br>46<br>47<br>16<br>279<br>263 | -19.2%<br>-21.8%<br>-16.4%<br>-27.4%<br>11.0%<br>12.8% | 14.6%<br>2.8%  | 13.4%<br>2.3%  |

Table 14: Total Ticket Sales by Sales Channel and Tender Type (Current Month) <sup>1</sup>

|                  |       | All Ticket | Types (Th | ousands) |       |
|------------------|-------|------------|-----------|----------|-------|
| Sales Channel    |       |            |           | Share    | Share |
|                  | 2018  | 2019       | Change    | 2018     | 2019  |
| Commuter Benefit | 37    | 34         | -6.4%     | 2.6%     | 2.5%  |
| Conductor        | 289   | 241        | -16.6%    | 20.4%    | 17.7% |
| Ticket Agent     | 406   | 351        | -13.4%    | 28.7%    | 25.8% |
| Cash & Other     | 192   | 160        | -16.4%    |          |       |
| Credit Card      | 214   | 191        | -10.7%    |          |       |
| Vending Machine  | 50    | 36         | -27.3%    | 3.5%     | 2.7%  |
| Ventra App       | 634   | 698        | 10.1%     | 44.8%    | 51.3% |
| Credit Card      | 583   | 647        | 11.0%     |          |       |
| Mixed & Other    | 5     | 3          | -51.7%    |          |       |
| Ventra           | 46    | 48         | 5.6%      |          |       |
| Total            | 1,415 | 1,360      | -3.9%     |          |       |

 $<sup>^{\</sup>rm l}$  Values are rounded to the thousand. Change and share are calculated based on the unrounded values.

Table 15: Total Ticket Sales by Sales Channel and Tender Type (Year-to-date) <sup>1</sup>

|                  |       | All Ticket | Types (Th | ousands) |       |
|------------------|-------|------------|-----------|----------|-------|
| Sales Channel    |       |            |           | Share    | Share |
|                  | 2018  | 2019       | Change    | 2018     | 2019  |
| Commuter Benefit | 299   | 282        | -5.6%     | 3.3%     | 3.2%  |
| Conductor        | 1,869 | 1,564      | -16.3%    | 20.5%    | 17.6% |
| Internet         | 23    | -          | -100%     | 0.3%     |       |
| Ticket Agent     | 2,590 | 2,268      | -12.4%    | 28.5%    | 25.5% |
| Cash & Other     | 1,205 | 1,011      | -16.1%    |          |       |
| Credit Card      | 1,385 | 1,257      | -9.2%     |          |       |
| Vending Machine  | 338   | 272        | -19.4%    | 3.7%     | 3.1%  |
| Ventra App       | 3,977 | 4,505      | 13.3%     | 43.7%    | 50.7% |
| Credit Card      | 3,610 | 4,150      | 15.0%     |          |       |
| Mixed & Other    | 47    | 29         | -39.1%    |          |       |
| Ventra           | 321   | 326        | 1.6%      |          |       |
| Total            | 9,096 | 8,890      | -2.3%     |          |       |

 $<sup>^{\</sup>rm l}$  Values are rounded to the thousand. Change and share are calculated based on the unrounded values.

### Link-Up and PlusBus Sales

Sales of CTA Link-Up passes decreased by 5.4 percent in the current month compared to the previous year, and sales of Pace PlusBus passes decreased by 5.8 percent in the same period. Table 16 shows Link-Up and PlusBus sales by month for 2018 and 2019.

Table 16: Link-Up and PlusBus Sales

| Month          | 20      | 18      | 20      | 19      | Cha     | nge     | Mobile Sh | are (2019) |
|----------------|---------|---------|---------|---------|---------|---------|-----------|------------|
| Month          | Link-Up | PlusBus | Link-Up | PlusBus | Link-Up | PlusBus | Link-Up   | PlusBus    |
| Jan            | 3,090   | 1,177   | 2,836   | 1,057   | -8.2%   | -10.2%  | 27.5%     | 23.4%      |
| Feb            | 3,120   | 1,155   | 2,867   | 1,046   | -8.1%   | -9.4%   | 29.0%     | 23.6%      |
| Mar            | 3,109   | 1,188   | 2,873   | 1,062   | -7.6%   | -10.6%  | 29.1%     | 24.1%      |
| Apr            | 3,051   | 1,148   | 2,843   | 1,053   | -6.8%   | -8.3%   | 27.6%     | 24.7%      |
| May            | 2,964   | 1,107   | 2,759   | 1,012   | -6.9%   | -8.6%   | 28.1%     | 24.7%      |
| Jun            | 2,908   | 1,068   | 2,658   | 1,020   | -8.6%   | -4.5%   | 27.5%     | 24.6%      |
| Jul            | 2,812   | 1,038   | 2,636   | 965     | -6.3%   | -7.0%   | 29.5%     | 24.5%      |
| Aug            | 2,820   | 1,060   | 2,668   | 998     | -5.4%   | -5.8%   | 29.5%     | 25.9%      |
| Sep            | 2,798   | 1,063   |         |         |         |         |           |            |
| Oct            | 2,899   | 1,111   |         |         |         |         |           |            |
| Nov            | 2,925   | 1,070   |         |         |         |         |           |            |
| Dec            | 2,699   | 922     |         |         |         |         |           |            |
| Year-to-date   | 23,874  | 8,941   | 22,140  | 8,213   | -7.3%   | -8.1%   | 28.5%     | 24.4%      |
| Last 3 Months  | 8,540   | 3,166   | 7,962   | 2,983   | -6.8%   | -5.8%   | 28.8%     | 25.0%      |
| Last 12 Months | 35,713  | 13,661  | 33,461  | 12,379  | -6.3%   | -9.4%   | 28.2%     | 24.0%      |

#### Reduced Fare Sales

Seniors, some Medicare recipients, some persons with disabilities, primary and secondary school students, children, and military personnel are eligible for reduced fares on Metra. Table 17 shows the number of reduced fare tickets sold by month for 2018 and 2019.

**Table 17: Reduced Fare Ticket Sales** 

|                |         | 7       | 2018             |           |         |         | 2019             |           |
|----------------|---------|---------|------------------|-----------|---------|---------|------------------|-----------|
| Month          | Monthly | 10-Ride | One-Wa           | y Ticket  | Monthly | 10-Ride | One-Wa           | ay Ticket |
|                | Pass    | Ticket  | Mobile & Station | Conductor | Pass    | Ticket  | Mobile & Station | Conductor |
| Jan            | 2,771   | 18,132  | 40,528           | 20,183    | 2,752   | 11,168  | 42,613           | 19,183    |
| Feb            | 2,897   | 9,165   | 36,638           | 18,463    | 2,838   | 10,771  | 33,924           | 14,399    |
| Mar            | 3,007   | 11,429  | 64,010           | 24,568    | 2,940   | 11,587  | 63,580           | 21,353    |
| Apr            | 3,006   | 12,195  | 43,755           | 22,532    | 2,991   | 11,919  | 47,792           | 17,705    |
| May            | 3,039   | 13,026  | 55,248           | 27,998    | 2,972   | 12,896  | 59,546           | 26,328    |
| Jun            | 2,875   | 12,742  | 73,733           | 34,342    | 2,809   | 12,175  | 76,946           | 33,644    |
| Jul            | 2,841   | 12,374  | 88,996           | 34,797    | 2,780   | 12,334  | 91,136           | 35,997    |
| Aug            | 2,703   | 12,919  | 82,500           | 32,105    | 2,627   | 12,208  | 87,632           | 29,854    |
| Sep            | 3,154   | 12,430  | 49,190           | 24,220    |         |         |                  |           |
| Oct            | 3,318   | 14,436  | 52,359           | 25,649    |         |         |                  |           |
| Nov            | 3,122   | 12,216  | 53,685           | 22,797    |         |         |                  |           |
| Dec            | 2,675   | 11,029  | 57,839           | 24,766    |         |         |                  |           |
| Year-to-date   | 23,139  | 101,982 | 485,408          | 214,988   | 22,709  | 95,058  | 503,169          | 198,463   |
| Last 3 Months  | 8,419   | 38,035  | 245,229          | 101,244   | 8,216   | 36,717  | 255,714          | 99,495    |
| Last 12 Months | 35,529  | 156,188 | 687,333          | 316,265   | 34,978  | 145,169 | 716,242          | 295,895   |

|                | Change          |                   |                  |           |
|----------------|-----------------|-------------------|------------------|-----------|
| Month          | Monthly<br>Pass | 10-Ride<br>Ticket | One-Way Ticket   |           |
|                |                 |                   | Mobile & Station | Conductor |
| Jan            | -0.7%           | -38.4%            | 5.1%             | -5.0%     |
| Feb            | -2.0%           | 17.5%             | -7.4%            | -22.0%    |
| Mar            | -2.2%           | 1.4%              | -0.7%            | -13.1%    |
| Apr            | -0.5%           | -2.3%             | 9.2%             | -21.4%    |
| May            | -2.2%           | -1.0%             | 7.8%             | -6.0%     |
| Jun            | -2.3%           | -4.4%             | 4.4%             | -2.0%     |
| Jul            | -2.1%           | -0.3%             | 2.4%             | 3.4%      |
| Aug            | -2.8%           | -5.5%             | 6.2%             | -7.0%     |
| Sep            |                 |                   |                  |           |
| Oct            |                 |                   |                  |           |
| Nov            |                 |                   |                  |           |
| Dec            |                 |                   |                  |           |
| Year-to-date   | -1.9%           | -6.8%             | 3.7%             | -7.7%     |
| Last 3 Months  | -2.4%           | -3.5%             | 4.3%             | -1.7%     |
| Last 12 Months | -1.6%           | -7.1%             | 4.2%             | -6.4%     |